## 2024 B-STOCK SALE (B-STOCK AND OPEN BOX ITEMS) December 5th, 2024

PRODUCT		DESCRIPTION	MSRP	Sale Price	Warranty	COMMENTS	Weight
4K							
KMU-100C		Kit includes: KMU-100 4K multi-camera processor and RMC-185 controller.	\$4, <del>29</del> 8	\$3,466.62	1 Year Standard Warranty	<b>Qty: 3</b> Power supply included. No other accessories.	35 lbs
KMU-200	The state of the s	4K Multi-camera processing switcher with built-in streaming and recording.	\$ <del>3,499</del>	\$2,827.02	1 Year Standard Warranty	<b>Qty: 4</b> Power supply included. No other accessories.	20 lbs
KMU-200 KIT		Kit includes: KMU-200 and PTC-280	\$ <del>5,198</del>	\$4,186.17	1 Year Standard Warranty	Qty: 4 Power supply included. No other accessories.	35 lbs
CAMERAS					•		
PTC-140	9	1080p PTZ camera with 20x optical zoom	\$999	\$828.27	1 Year Standard Warranty	Qty: 2 Power supply included. No other accessories.	13 lbs
PTC-140T		1080p PTZ camera with 20x optical zoom. HDBaseT.	\$999	\$828.27	1 Year Standard Warranty	Qty: 6 Power supply included. No other accessories.	13 lbs
PTC-150W	2	White HD/SD-SDI PTZ camera. Ideal for worship applications.	<del>\$1,699</del>	\$1,387.92	1 Year Standard Warranty	Qty: 1 Power supply included. No other accessories.	13 lbs
PTC-150TL		HD/SD-SDI PTZ camera with HDBaseT.	<del>\$1,899</del>	\$1,547.82	1 Year Standard Warranty	Qty: 4 Power supply included. No other accessories.	13 lbs
PTC-280	<b>2</b>	4K PTZ camera with 12x optical zoom	\$ <del>1,699</del>	\$1,387.92	1 Year Standard Warranty	Qty: 4 Power supply included. No other accessories.	13 lbs
PTC-280W	(e)	12x 4K PTZ camera in White. Supports PoE.	\$ <del>1,699</del>	\$1,387.92	1 Year Standard Warranty	Qty: 1 Power supply included. No other accessories.	13 lbs
PTC-280NDI	<u> </u>	4K 12x NDI®   HX, 3G-SDI, and HDMI PTZ Camera.	\$ <del>1,699</del>	\$1,387.92	1 Year Standard Warranty	Qty: 1 Power supply included. No other accessories.	13 lbs
PTC-285	2	12x 4K PTZ camera with tracking. Supports PoE.	\$ <del>1,999</del>	\$1,627.77	1 Year Standard Warranty	Qty: 1 Power supply included. No other accessories.	13 lbs
PTC-285W	<u></u>	12x 4K PTZ camera with tracking in White. Supports PoE.	\$1, <del>999</del>	\$1,627.77	1 Year Standard Warranty	Qty: 1 Power supply included. No other accessories.	13 lbs
PTC-285T	9	12x 4K PTZ camera with tracking and HDBaseT.	\$ <del>2,499</del>	\$2,027.52	1 Year Standard Warranty	Qty: 6 Power supply included. No other accessories.	13 lbs
PTC-285TW	<u></u>	12x 4K PTZ camera with tracking and HDBaseT in White.	\$ <del>2,499</del>	\$2,027.52	1 Year Standard Warranty	Qty: 1 Power supply included. No other accessories.	13 lbs

SE-3200	ranner in	12 input 1080p video switcher with 8 HD-SDI and 4 HDMI inputs. Outputs include 3 configurable HDMI and 6 HD-SDI. It has a built-in TC-200 for titles and graphics.	\$5,499	7 .,300.01	1 Year Standard	Qty: 3 Power supply included. No other accessories.	42 lbs
HS-1600T MARK II		4-Channel HD/SD HD Base T Portable Video Streaming Studio. Dual streaming capability.	\$ <del>5,599</del>	\$4,505.97	1 Year Standard Warranty	Qty: 10 Power supply included. No other accessories.	30 lbs
HS-1300		6 input HD mobile studio with built-in streaming and recording. It comes with 4x HD-SDI and 2x HDMI inputs.	\$3,999	\$3,226.77	1 Year Standard Warranty	Qty: 3 Power supply included. No other accessories.	30 lbs
SWITCHERS AND MO	BILE CAST STUDIOS			+=,==3.02	<i></i>		
HBT-50	= 8 W W	4 channel long range 1080p HDBaseT Receiver with HD-SDI and HDMI connections. Comes with 56v power supply. Supports up to 100m. Works with HBT-5 and HBT-15 Transmitters.	\$ <del>2,749</del>	\$2,228.01	1 Year Standard Warranty	Qty: 5 Power supply included. No other accessories.	5 lbs
RMC-300A		Control up to 24 PTZ cameras via IP or 8 PTZ cameras via serial and 16 PTZ cameras via IP.	\$ <del>1,299</del>	\$1,068.12	1 Year Standard Warranty	Qty: 10 Power supply included. No other accessories.	5 lbs
PTR-10T MK II	7	HDBaseT robotic pan tilt head. It provides power to the camera. (camera not included). Note: Requires HDBaseT Receiver)	\$ <del>2,699</del>	\$2,187.42	1 Year Standard Warranty	Qty: 10 Power supply included. No other accessories.	10 lbs
PTR-10 MK II	7	Robotic pan tilt head. It provides power to the camera. (camera not included). Note: Requires HDBaseT Receiver)	\$ <del>2,199</del>	\$1,787.67	1 Year Standard Warranty	Qty: 10 Power supply included. No other accessories.	10 lbs
CAMERA ACCESSOR	IES			\$1,0 <del>0</del> 8.12	- Trainailty		
BC-80	9	HD Block camera with 30x zoom. It has HD-SDI and HDMI outputs and supports up to 1080p.	<del>\$1,299</del>	\$1,068.12	1 Year Standard Warranty	Qty: 5 Power supply included. No other accessories.	8 lbs
BC-50	9	HD Block camera with streaming capabilities. It has HD-SDI and Ethernet outputs.	\$8 <del>79</del>	\$732.33	1 Year Standard Warranty	Qty: 3 Power supply included. No other accessories.	8 lbs
PTC-305TW	2	20x 4K PTZ camera with trackin and HDBaseT in White.	\$ <del>2,699</del>	\$2,187.42	1 Year Standard Warranty	<b>Qty: 3</b> Power supply included. No other accessories.	13 lbs
PTC-305T		20x 4K PTZ camera with tracking and HDBaseT.	\$ <del>2,699</del>	\$2,187.42	1 Year Standard Warranty	<b>Qty: 2</b> Power supply included. No other accessories.	13 lbs
PTC-305NDIW	<u> </u>	4K 20x NDI®   HX, 3G-SDI, and HDMI PTZ Camera with Tracking in White.	<del>\$2,199</del>	\$1,787.67	1 Year Standard Warranty	Qty: 3 Power supply included. No other accessories.	13 lbs
PTC-305	9	20x 4K PTZ camera with tracking. Supports PoE.	\$ <del>2,199</del>	\$1,787.67	1 Year Standard Warranty	Qty: 1 Power supply included. No other accessories.	13 lbs

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HRS-30	Tang .	Portable HD recorder with built-in monitor. HDR-30 is ideal for field productions.	\$ <del>1,999</del>	\$1,627.77	1 Year Standard Warranty	Qty: 5 Power supply included. No other accessories.
HDR-80		4K ProRes Recorder.	<del>\$2,649</del>	\$2,148.06	1 Year Standard Warranty	Qty: 4 Power supply included. No other accessories. 26 lbs
STREAMING ENCODE	R & DECODER		•			
NVS-33		H.264 encoder with HDMI input, that can stream and record simultaneously. Compatible with most common CDNs.	<del>\$799</del>	\$668.37	1 Year Standard Warranty	Qty: 5 Power supply included. No other accessories. 3 lbs
NVS-40		4 Channel H.264 encoder and recorder.	\$ <del>1,999</del>	\$1,627.77	1 Year Standard Warranty	Qty: 3 Power supply included. No other accessories.
NVD-30		IP Decoder with HDMI output.	\$529	\$453.12	1 Year Standard Warranty	<b>Qty: 3</b> Power supply included. No other accessories.
NVD-35	8	IP Decoder with SDI output.	\$649	\$549.06	1 Year Standard Warranty	Qty: 10 Power supply included. No other accessories. 3 lbs
NVD-35MK II		IP video decoder. Operates on standard 10/100Mb Ethernet networks. <b>Supports SRT,</b> RTP/RTSP (unicast/multicast), RTMP, UDP (unicast/multicast), TCP, HTTP, HLS, and MPEG-TS. It has built-in video scaler and supports 1080p resolutions. The NVD-35 can output HD-SDI and CV sources.	<del>\$719</del>	\$604.41	1 Year Standard Warranty	Qty: 7 Power supply included. No other accessories. 3 lbs
CONVERTERS	ı		-	·		
DAC-45		4K Up/Down Cross Converter. Rack mount kit available. It fits half rack in a standard 19" rack using the <b>RMK-1</b> .	<del>\$929</del>	\$772.92	1 Year Standard Warranty	Qty: 8 Power supply included. No other accessories. 5 lbs
DAC-9P		HDMI to SDI converter.	\$ <del>329</del>	\$293.22	1 Year Standard Warranty	Qty: 10 Power supply included. No other accessories. 5 lbs
DISTRIBUTION AMPLI	FIERS					
VP-633	55	SDI repeater with DC power input.	\$ <del>329</del>	\$293.22	1 Year Standard Warranty	Qty: 5 Power supply included. No other accessories.
TELEPROMPTERS						
TP300-B (Includes Bluetooth Remote)		Teleprompter package for the iPad® and Android® tablets. <b>Package includes:</b> cloth hood for the camera, glass frame, 60/40 glass sheet, prompter rig, rubber sleeve for the tablet, mounting brackets for the tablet, camera risers, and a <b>Bluetooth remote.</b>	\$549	\$469.11	1 Year Standard Warranty	Qty: 1 Power supply included. No other accessories. 5 lbs
TP500-B (Includes Bluetooth Remote)		Teleprompter package for the iPad® and Android® tablets. Package includes: glass frame, 60/40 glass sheet, prompter rig, mounting brackets for the tablet, camera risers, and Bluetooth remote. This package is for used with the DSLR cameras.	\$ <del>599</del>	\$508.47	1 Year Standard Warranty	Qty: 1 Power supply included. No other accessories. 5 lbs
TP-650B (Includes Bluetooth Remote)		Teleprompter package for the iPad® and Android® tablets. <b>Package includes:</b> cloth hood for the camera, glass frame, 60/40 glass sheet, prompter rig, adjustable mounting brackets for the tablet (can fit up to 12.9" iPad Pro), camera risers, and <b>Bluetooth remote</b> . <b>This package is for used with the ENG cameras</b> .	\$ <del>699</del>	\$588.42	1 Year Standard Warranty	Qty: 1 Power supply included. No other accessories. 8 lbs
INTERCOM						
ITC-100		Intercom for up to 8 remote users. Includes base station, 20m cables, headsets, belt packs, and tally lights for 4 uesrs.	\$ <del>1,299</del>	\$1,068.12	1 Year Standard Warranty	Qty: 2 Power supply included. No other accessories.
HP1	.9	Optional single-ear headset with mic for the ITC-100 belt packs and base station. It has one 1/8" connector.	\$ <del>99</del>	\$108.72	1 Year Standard Warranty	Qty: 2 Power supply included. No other accessories. 2 lbs

HP2A	9	Optional dual-ear headset with mic for the ITC-100 belt packs and base station. It has one 1/8" connector.	<del>\$139</del>	\$140.70	1 Year Standard Warranty	Qty: 2 Power supply included. No other accessories.	2 lbs		
AUDIO	AUDIO								
AD-10		Audio Delay Box to synchronize video and audio with microphone input. It supports 1 channel. Delay time is from 0~400 ms.	<del>\$299</del>	\$268.62	1 Year Standard Warranty	Qty: 10 Power supply included. No other accessories.	2 lbs		
AD-100M	The same of the sa	Audio Delay Box to synchronize video and audio with microphone input. It supports 1 channel. Delay time is from 0~700 ms. Rack mount kit available. It fits 2x AD-100M or 1x AD-100M and 1x VS-150. Please look at <b>RMK-1</b> .	\$4 <del>99</del>	\$428.52	1 Year Standard Warranty	Qty: 6 Power supply included. No other accessories.	5 lbs		
RACK MOUNTS AND HOLDERS									
OBV-RACK		27" Mobile Rack Frame for OB Van or Studio Use.	<del>\$1,679</del>	\$1,371.93	No Warranty	Qty: 1 No other accessories.	15 lbs		
ORDER INFORMATION									